

Registered Firms Regional Forums

Earlier this year we wrote to all registered firms indicating that we were planning to run a series of events, regional forums, with the aim of providing you with an opportunity to meet with us, give us your feedback and your views on the types of service and support we provide and to raise and discuss any technical matters.

We have now formalised our plans for the first of the events, the dates and venues (where available) for which are given below. A further series of events will be run in 2007.

Date	Region	Venue
26/09/2006	West Yorkshire	Tulip Inn, Castleford, Leeds
27/09/2006	North West	Leyland Hotel, Leyland, Preston
10/10/2006	Scotland – East	Queensferry Hotel, St Margaret's Head, North Queensferry
11/10/2006	Scotland – West	Alona Hotel, Strathclyde Country Park, Motherwell
31/10/2006	South West	Novotel, Marsh Mills, Plymouth
01/11/2006	Bristol	Aztec Hotel and Spa, Almondsbury, Bristol
21/11/2006	West Midlands	Park Inn, Birmingham Road, West Bromwich
22/11/2006	Derbyshire	Donington Manor Hotel, Castle Donington, Derbyshire
12/12/2006	Kent	Holiday Inn, Southwold Road, Bexley
13/12/2006	South Coast	Date provisional, venue to be confirmed

A number of manufactures have expressed an interest in sponsoring the events in exchange for having the opportunity to tell you about their new product offerings and we felt that this would also be of interest to you. *Web-Way-One** has sponsored all the current events, with additional sponsorship from *Concept Smoke Screen** and *SISS Insurance**.

The events are timed to cause minimum disruption to your working day, as such registration starts at 15.00, for a 15.30 start, and the event will close with a buffet at 19.00. As refreshment will be provided, for catering purposes we request that you register to attend the event most convenient to you.

You can register in one of four ways:

- By returning the registration form (copy given below) to us by fax or post.
- On line at www.ssaib.org simply follow the link from Publicity, to Calendar and Training Events and Seminars.
- Send an email to carolyn@ssaib.org
- Telephone SSAIB on 0191 296 3242

Your registration will be confirmed by email (or post if you don't have an email address) and a map and direction to the venue will be provided along with the agenda.

We look forward to seeing you at one of the events.

* Details of the sponsoring companies are given below.

SSAIB Regional Forum Registration Form

(Please print clearly.)

Company Name:	
SSAIB Registration No.:	
Address:	
Postcode:	
Email:	
Telephone:	
Name(s) of attendees:	1.
	2.
	3.
	4.
	5.

Event

Please tick the relevant box to indicate which event you plan to attend:

Date	Region	Venue	
26/09/2006	West Yorkshire	Tulip Inn, Castleford, Leeds	<input type="checkbox"/>
27/09/2006	North West	Leyland Hotel, Leyland, Preston	<input type="checkbox"/>
10/10/2006	Scotland – East	Queensferry Hotel St Margaret’s Head, North Queensferry	<input type="checkbox"/>
11/10/2006	Scotland – West	Alona Hotel, Strathclyde Country Park, Motherwell	<input type="checkbox"/>
31/10/2006	South West	Novotel, Marsh Mills, Plymouth	<input type="checkbox"/>
01/11/2006	Bristol	Aztec Hotel and Spa, Almondsbury, Bristol	<input type="checkbox"/>
21/11/2006	West Midlands	Park Inn, Birmingham Road, West Bromwich	<input type="checkbox"/>
22/11/2006	Derbyshire	Donington Manor Hotel, Castle Donington, Derbyshire	<input type="checkbox"/>
12/12/2006	Kent	Holiday Inn, Southwold Road, Bexley	<input type="checkbox"/>
13/12/2006	South Coast	Date provisional, venue to be confirmed	<input type="checkbox"/>

Fax to: 0191 296 2667, or

Post to:

SSAIB, 131 Bedford Street, North Shields, Tyne & Wear, NE29 6LA

We will confirm your registration.

About the Sponsors

WebWayOne

WebWayOne was formed in January 2000 to develop, manufacture and support communications devices for the security industry. Their focus is on innovation, underpinned by quality and flexibility of design of IP, ISDN, PSTN, GSM and GPRS solutions.

The management team's experience in the data communication industry has allowed them to bring knowledge and expertise to both the development of their products and a consultative approach to sales. In working closely with their channel partners, industry leaders and end users, WebWayOne has successfully deployed applications to bespoke needs, from which they can release new products into their extensive portfolio.

The WebWayOne offices are located in Newbury, Berkshire and another local company, also based in Newbury, manufactures all products to ISO 9000 standards.

The design team at WebWayOne draws on many years of experience and technical skill. It has an innovate approach to the development of communications products and has forged good relationships with many of the major security manufacturers, alarm receiving centres, distributors and software developers in the UK. Major developments during the past two years include innovative security applications, which combine Alarm Panels, Audio, Video surveillance and Retail applications over ISDN, IP and GSM networks.

Their client base includes: BT, Global Crossing, Tesco, Camelot, Vision Systems, Chubb, ADT, Initial, Romec, Unisys, UK Monitoring and Crime Prevention Services.

For more information visit: www.webwayone.co.uk

Concept Smoke Screen

Smoke Screen security protection is based on the simple premise, 'Thieves can't steal what they can't see.' Concept Smoke Screen has been in the business of building smoke generating systems for over 35 years. Throughout it's history the company has developed a reputation for quality in design and manufacture, first with the achievement of the UK's highest quality assurance mark (AQAP 1), followed in 1994 by the first ISO 9001 accreditation for the design and manufacture of non-toxic smoke generators for use in military, security and industrial applications. In 2005 Concept Smoke Screen a prestigious IFSEC award for the *Most Innovative Security Product/Installation* for their work with Boots.

Excellence in design is a hallmark of the Concept approach and it has secured business for the company with a wide and diverse range of clients including: Boots, Vodafone, Tesco Petrol Filling Stations and Express Stores, Spar, Carlsberg, Tetley, Sainsbury and Asda, to name but a few.

For more information visit: www.smoke-screen.co.uk

SISS Insurance

SISS, or Security Industry Specialist Services, is a specialist insurance broker dedicated primarily to service insurance needs of the security industry. They provide very competitively priced cover for security installers, integrators, consultants, suppliers and inspectorates and their clients who have better protected properties.

Their specialist staff has over 70 years combined insurance industry experience caring for the needs of the security industry. Graeme Dow (SISS Security Advisor) promises a lively and interesting insight on why efficacy cover is needed. Graeme is a regular contributor to a number of security journals; he is an ex-panel manufacturer and a forensic burglary investigator.

SISS can provide advice on all aspects of the specialist cover needed to trade successfully and safely in the security industry. Their policies are underwritten by leading industry insurers and are acceptable to the major industry bodies.

SISS is a division of ESR Insurances Ltd who are part of the Primary Group.

For more information visit: www.sissinsurance.co.uk